



Leasing Options

Affordable Leasing Options Deliver IT Solutions Right When You Need Them – Right Now

According to the Channel Insider 2009 Market Pulse Survey, 66% of customers expect vendors and distributors to tighten up credit terms over the next year. In the same survey, 57% believe vendors and distributors will be less flexible on payment terms.

With our helpful leasing options, Future Tech can help your company avoid falling victim to the consequences of restricted spending in the current economic climate. When you buy an asset, you're required to pay all at once, limiting cash flow and burdening your company. Opting to lease assets conserves cash by spreading out your payments over a fixed number of years, while allowing you to accurately plan and anticipate your cash outflow.



Free Up Your Cash Flow

Future Tech offers multiple leasing options to help you free up your cash flow, and get the equipment and services that your company needs. We offer Capital and Operating Leases to help you stay within your current budget restrictions. Additionally, we show you how to make sure your department gets first access to future budgets. Leasing isn't a new concept, but it's a new opportunity to help your organization remain competitive. Leasing allows your company to have current, innovative technology while conserving capital resources. The benefits of Future Tech's leasing program include:

- Access to updated innovative technology
- Preserves cash for other expenditures
- 100% financing of hardware, software, and soft costs into one predictable payment
- Tax advantages specific to each type of lease
- Balance sheet management, making you more attractive to lenders
- Easy to add and upgrade equipment to meet new demands
- Easy disposal of assets at end of lifecycle
- Risk reduction due to equipment renewal
- New products mean they are covered under warranties, meaning fewer repairs

How do I know which lease is right for my company?

Leases, also known as Fair Market Value Leases, are leases where you typically return the asset at the end of the lease -- similar to an automobile lease. Since you don't 'own' the assets, they do not have to appear on the company's balance sheet. With Fair Market Value leases, monthly payments are typically lower due to residual value.

Capital Leases are also known as dollar buy out leases. All assets show on your balance sheet, and therefore give you all the economic benefits of ownership

To find out more about Future Tech's leasing program and other financing options, please contact your account executive at 631.472.5500.